



**Strategic Legal Thinking Seminars for
Nonprofit Executives**



**Surviving the Economic Downturn:
*The Legal Issues Involved When
Operating in Hard Times***
March 24, 2009

Location:

Pfizer Conference Center

150 East 42nd Street, New York, NY 10017

with videoconference sites at:

***Atlanta, Austin, Baltimore, Boston, Chicago,
Dallas, East Palo Alto, Houston, Los Angeles,
Philadelphia, San Francisco, Tampa, & Washington, DC.***

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The current economic climate is challenging for all nonprofits. This training will deal with various issues that are of pressing concern to the nonprofit sector in the economic downturn. These include reducing employment costs (including downsizing staff), renegotiating real estate obligations, and modifying contracts. Many nonprofits are also looking at alternative ways to raise funds, including joint ventures with for-profit businesses and offering services directly to the general public. This session will examine the tax implications of these alternative fundraising techniques, including whether the nonprofit will be subject to the unrelated business tax on the income from such ventures and when such joint ventures can even jeopardize the nonprofit's tax exempt status.

This course is designed for executive directors, board members, HR professionals, CFO's and Directors of Finance.

Moderator: **Sean Delany**, Executive Director, Lawyers Alliance for New York

Speakers: **Jessica Benson**, Legal Department, Pfizer Inc
Linda Manley, Lawyers Alliance for New York
Robert Koen, Partner, Co-Head NYC Real Estate Group, DLA Piper LLP (US)
Trever Asam, Tax Attorney, Miller & Chevalier, Chartered

Program (all times are Eastern Time)

- 10:30 AM Coffee and Registration
- 10:50 AM Welcome and Opening Remarks
- 11:00 AM Dealing with Employees: The legal do's and don'ts when trying to reduce your labor costs
- 12:15 PM Contracts— How to modify contracts to save funds
- 12:55 PM Lunch
- 1:30 PM Re-negotiating Your Lease—what to do when you can no longer afford or do not need all of your space
- 2:10 PM The IRS Implications of Alternative Fundraising Methods
- 3:00 PM Questions and Answers
- 3:30 PM Adjournment

SAVE THE DATE: The next Strategic Legal Thinking Seminar for Nonprofit Executives will be Wednesday, May 13th. The topic will be: *Fundraising Regulation—Getting All the Legal Ins and Outs Right.*

CONFERENCE LOCATION & REGISTRATION INFORMATION*

Atlanta at:

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If you are registering at a DLA Piper location and have any questions, please contact:

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** When registering, please include your name and the name and address of your organization*

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